Cost Avoidance Summary by Regional Ordering Facility per Product Line

Cost Avoidance Report #5

July FY2003 - September FY2003 {4th Quarter}

ProductType: Consumable

Regional Ordering Facility	11th Medical Group/Bolling AFB - Was	hington, DC			
Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Surgical Tape	3M COMPANY	\$199.81	\$194.71	\$194.72	\$4.55
Sutures Non Committed	ETHICON, VS	\$490.33	\$461.14	\$481.88	\$26.04
Surgical Sponges	THE KENDALL COMPANY LP	\$3,463.71	\$2,578.02	\$1,134.69	\$790.13
Surgical Masks	KIMBERLY-CLARK CORPORATION	\$1,079.21	\$858.56	\$909.05	\$196.84
Sharps Containers	THE KENDALL COMPANY LP	\$52.73	\$49.52	\$49.52	\$2.86
Protective Apparel	KIMBERLY-CLARK CORPORATION	\$1,242.91	\$1,183.72	\$1,111.80	\$52.80
Nitrile Glove	SAFESKIN CORPORATION	\$2,403.13	\$1,714.61	\$1,713.63	\$614.23
IV Products	B. BRAUN MEDICAL INC.	\$168.36	\$96.45	\$96.51	\$64.16
Exam Glove, Latex, Powde	r SAFESKIN CORPORATION	\$3,887.58	\$3,141.83	\$3,141.62	\$665.28
Drapes and Gowns	KIMBERLY-CLARK CORPORATION	\$753.11	\$717.30	\$718.68	\$31.95
Plastics	MEDEGEN MEDICAL PRODUCTS, LLC	\$51.00	\$40.24	\$40.63	\$9.60
Advanced Wound Care	THE KENDALL COMPANY LP	\$297.25	\$256.98	\$152.57	\$35.93
	Si	ıb-Total Per Regio	onal Ordering	Facility:	\$2,494.36

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July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility 305th Medical Group - Medical Logistics - McGuire AFB, NJ (Ft. Dix)

Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Sutures Non Committed	ETHICON, VS	\$1,049.80	\$969.70	\$1,055.23	\$71.70
Protective Apparel	KIMBERLY-CLARK CORPORATION	\$518.95	\$494.21	\$511.81	\$22.14
Sharps Containers	THE KENDALL COMPANY LP	\$1,370.63	\$1,355.37	\$1,359.18	\$13.66
Surgical Drape Non Commi	3M COMPANY	\$188.91	\$183.25	\$184.89	\$5.07
Surgical Masks	KIMBERLY-CLARK CORPORATION	\$501.96	\$413.26	\$473.34	\$79.40
Surgical Sponges	THE KENDALL COMPANY LP	\$6,232.45	\$4,760.77	\$2,435.90	\$1,317.25
Surgical Tape	3M COMPANY	\$2,318.70	\$2,220.11	\$811.12	\$88.24
Sutures Non Committed	ETHICON, INC.	\$568.18	\$568.18	\$573.27	\$0.00
Plastics	MEDEGEN MEDICAL PRODUCTS, LLC	\$63.52	\$49.61	\$49.76	\$12.45
Foley Catheter & Urinary Dr	THE KENDALL COMPANY LP	\$0.99	\$0.93	\$46.62	\$0.05
Sutures	ETHICON, INC.	\$1,597.81	\$1,299.42	\$1,361.63	\$267.07
Electrode	3M COMPANY	\$410.25	\$348.58	\$348.58	\$55.20
Advanced Wound Care	THE KENDALL COMPANY LP	\$143.97	\$101.02	\$101.28	\$38.44
Basic Packs	KIMBERLY-CLARK CORPORATION	\$734.22	\$650.47	\$681.69	\$74.96
Infusion Pump Tubing	ALARIS MEDICAL SYSTEMS	\$2,580.82	\$2,194.93	\$2,211.05	\$345.40
Drapes and Gowns	KIMBERLY-CLARK CORPORATION	\$2,615.42	\$2,461.13	\$2,479.95	\$138.10
OR Supplies	KIMBERLY-CLARK CORPORATION	\$153.62	\$147.43	\$149.59	\$5.54

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Cost Avoidance Summary by Regional Ordering Facility per Product Line Cost Avoidance Report #5

July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility 305th Medical Group - Medical Logistics - McGuire AFB, NJ (Ft. Dix)

Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Endomechanicals	ETHICON, INC.	\$1,304.79	\$1,052.57	\$1,314.57	\$225.75
Exam Glove, Latex, Powder	SAFESKIN CORPORATION	\$3,975.32	\$3,212.74	\$3,213.64	\$682.56
Hyperthermia Blankets	ARIZANT INC.	\$192.17	\$119.77	\$600.22	\$64.80
Infusion Pump Tubing, Non	ALARIS MEDICAL SYSTEMS	\$297.19	\$252.50	\$254.76	\$40.00
Blood Collection	BECTON DICKINSON & COMPANY	\$1,317.72	\$1,095.61	\$1,095.55	\$198.80
		Sub-Total Per Regio	onal Ordering	Facility:	\$3,746.59

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July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility	436th Medical Group - Dover AFB, DE
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Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Drapes and Gowns	KIMBERLY-CLARK CORPORATION	\$718.51	\$685.13	\$690.77	\$29.85
Sharps Containers	THE KENDALL COMPANY LP	\$864.69	\$863.57	\$864.52	\$1.00
Sutures Non Committed	ETHICON, VS	\$1,909.50	\$1,812.74	\$568.97	\$86.52
Sutures	ETHICON, INC.	\$702.27	\$571.12	\$611.61	\$117.27
Surgical Tape	3M COMPANY	\$993.55	\$940.70	\$943.04	\$47.26
Surgical Sponges	THE KENDALL COMPANY LP	\$5,789.58	\$4,225.79	\$1,761.03	\$1,398.36
Plastics	MEDEGEN MEDICAL PRODUCTS, LLC	\$485.34	\$381.34	\$382.40	\$93.00
IV Products	B. BRAUN MEDICAL INC.	\$307.32	\$179.72	\$179.89	\$114.10
Infusion Pump Tubing, Non	ALARIS MEDICAL SYSTEMS	\$313.12	\$266.16	\$284.33	\$42.00
Protective Apparel	KIMBERLY-CLARK CORPORATION	\$83.46	\$79.48	\$80.59	\$3.56
Blood Collection	BECTON DICKINSON & COMPANY	\$1,228.30	\$890.81	\$863.29	\$301.79
	S	ub-Total Per Regio	onal Ordering	Facility:	\$2,234.72

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Cost Avoidance Summary by Regional Ordering Facility per Product Line Cost Avoidance Report #5

July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility 66th Medical Group - Hanscom AFB, I	Regional Ord	ering Facility	66th Medical Groun	o - Hanscom AFB, MA
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Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Drapes and Gowns	KIMBERLY-CLARK CORPORATION	\$333.77	\$317.89	\$318.74	\$14.20
Incontinence & Skin Care	THE KENDALL COMPANY LP	\$27.83	\$26.19	\$26.19	\$1.47
Protective Apparel	KIMBERLY-CLARK CORPORATION	\$219.78	\$209.31	\$209.40	\$9.36
Surgical Sponges	THE KENDALL COMPANY LP	\$123.27	\$115.89	\$115.96	\$6.60
	Su	b-Total Per Regio	onal Ordering	Facility:	\$31.63

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Cost Avoidance Summary by Regional Ordering Facility per Product Line Cost Avoidance Report #5

July FY2003 - September FY2003 {4th Quarter}

Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Exam Glove, Latex, Powder	SAFESKIN CORPORATION	\$7,383.81	\$5,967.38	\$6,550.95	\$1,263.60
Sharps Containers	THE KENDALL COMPANY LP	\$377.87	\$377.31	\$377.90	\$0.50
Blood Collection	BECTON DICKINSON & COMPANY	\$2,936.61	\$2,580.90	\$2,795.40	\$317.33
Surgical Sponges	THE KENDALL COMPANY LP	\$142.58	\$134.51	\$142.56	\$7.20
		Sub-Total Per Regio	onal Ordering	Facility:	\$1,588.63

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July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility Dewitt Army Hospital, Fort Belvoir - Alexandria, VA

Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Sutures Non Committed	ETHICON, VS	\$2,650.87	\$2,409.71	\$603.22	\$216.16
Surgeons Gloves	REGENT MEDICAL	\$15,380.91	\$12,371.44	\$12,372.39	\$1,348.75
OR Supplies	KIMBERLY-CLARK CORPORATION	\$1,303.74	\$1,174.57	\$1,261.61	\$115.78
Nitrile Glove	SAFESKIN CORPORATION	\$2,290.91	\$1,777.68	\$1,773.84	\$460.03
Plastics	MEDEGEN MEDICAL PRODUCTS, LLC	\$3,920.45	\$3,370.14	\$3,866.60	\$493.26
IV Products	B. BRAUN MEDICAL INC.	\$9,904.78	\$6,653.88	\$6,654.27	\$2,913.91
Protective Apparel	KIMBERLY-CLARK CORPORATION	\$3,068.08	\$2,921.59	\$2,295.66	\$131.30
Sharps Containers	THE KENDALL COMPANY LP	\$4,467.90	\$4,444.97	\$4,460.48	\$20.55
Skin Prep	MEDI-FLEX HOSPITAL PRODUCTS	\$109.33	\$93.71	\$93.73	\$14.00
Surgical Drape	3M COMPANY	\$306.54	\$297.34	\$297.36	\$8.24
Surgical Drape Non Commi	3M COMPANY	\$759.69	\$736.90	\$736.92	\$20.43
Surgical Masks	KIMBERLY-CLARK CORPORATION	\$1,579.90	\$1,404.36	\$1,562.28	\$157.34
Surgical Sponges	THE KENDALL COMPANY LP	\$10,846.17	\$8,845.79	\$7,208.44	\$1,793.02
Surgical Tape	3M COMPANY	\$5,833.46	\$5,490.81	\$5,491.02	\$307.13
Sutures Non Committed	ETHICON, INC.	\$5,708.52	\$5,388.97	\$5,344.88	\$286.42
Textiles & Linens	THE SEWING SOURCE, INC.	\$725.95	\$682.69	\$725.99	\$38.78
Advanced Wound Care	THE KENDALL COMPANY LP	\$397.84	\$270.55	\$330.46	\$114.10

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Region 01 Cost Avoidance Summary by Regional Ordering Facility per Product Line

Cost Avoidance Report #5

July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility Dewitt Army Hospital, Fort Belvoir - Alexandria, VA

Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
IV Adminstration Sets and	B. BRAUN MEDICAL INC.	\$422.99	\$378.21	\$378.18	\$40.14
Sutures	ETHICON, INC.	\$7,628.89	\$6,204.26	\$6,651.26	\$1,276.95
Endomechanicals	ETHICON, INC.	\$423.96	\$423.96	\$423.89	\$0.00
Basic Packs	KIMBERLY-CLARK CORPORATION	\$4,575.20	\$4,186.09	\$4,367.10	\$348.78
Infusion Pump Tubing, Non	ALARIS MEDICAL SYSTEMS	\$14,342.80	\$12,192.38	\$12,192.37	\$1,927.50
Bath In A Bag	SAGE PRODUCTS INC.	\$2,158.09	\$1,914.46	\$1,914.48	\$218.38
Bath In A Bag Non Committ	SAGE PRODUCTS INC.	\$96.50	\$96.06	\$96.06	\$0.40
Blood Collection	BECTON DICKINSON & COMPANY	\$20,307.33	\$18,154.17	\$18,536.38	\$1,929.96
Blood Glucose Monitoring	ROCHE DIAGNOSTICS CORPORATION	\$97.06	\$90.37	\$90.36	\$6.00
Custom Packs	CARDINAL HEALTH	\$33,175.24	\$31,143.94	\$31,143.79	\$1,820.73
Electrode	3M COMPANY	\$2,779.81	\$2,585.97	\$2,584.47	\$173.75
AH &TD (Wound Care)	CARRINGTON LABORATORIES, INC	\$111.12	\$105.50	\$105.50	\$5.04
Exam Glove, Latex, Powder	SAFESKIN CORPORATION	\$15,131.19	\$12,228.58	\$12,237.72	\$2,601.72
Exam Glove, Latex, Powder	SAFESKIN CORPORATION	\$384.63	\$284.49	\$284.52	\$89.76
Foley Catheter & Urinary Dr	THE KENDALL COMPANY LP	\$7,418.99	\$6,973.73	\$7,397.54	\$399.11
Hand Sanitizing Lotion	STERIS CORPORATION	\$1,539.61	\$1,529.79	\$1,508.34	\$8.80
Hand Washing Lotion	STERIS CORPORATION	\$826.70	\$663.81	\$663.80	\$146.00

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Cost Avoidance Summary by Regional Ordering Facility per Product Line Cost Avoidance Report #5

July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility	Dewitt Army Hospital, Fort Belyoir - Alexandria, VA	
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Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Hyperthermia Blankets	ARIZANT INC.	\$359.80	\$224.25	\$224.25	\$121.50
Incentive Spirometer	HUDSON RCI	\$696.17	\$615.00	\$615.00	\$72.76
Infusion Pump Tubing	ALARIS MEDICAL SYSTEMS	\$14,107.39	\$11,979.85	\$12,401.49	\$1,907.00
Drapes and Gowns	KIMBERLY-CLARK CORPORATION	\$13,995.57	\$12,593.73	\$13,267.60	\$1,256.52
	Su	b-Total Per Regio	onal Ordering	Facility:	\$22,790.00

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Cost Avoidance Summary by Regional Ordering Facility per Product Line Cost Avoidance Report #5

July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility DiLorenzo Tricare Health Clinic - Pentagon - Washington, DC

Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Sharps Containers	THE KENDALL COMPANY LP	\$167.82	\$166.71	\$168.14	\$1.00
Sutures	ETHICON, INC.	\$198.61	\$161.51	\$199.00	\$33.16
Exam Glove, Latex, Powder	SAFESKIN CORPORATION	\$567.00	\$458.25	\$459.00	\$97.20
Blood Collection	BECTON DICKINSON & COMPANY	\$1,717.58	\$1,436.67	\$1,440.14	\$251.08
	Su	ub-Total Per Regio	nal Ordering	Facility:	\$382.44

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Cost Avoidance Summary by Regional Ordering Facility per Product Line Cost Avoidance Report #5

July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility DTHC Arlington Annex - Washington, DC

Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Exam Glove, Latex, Powder	SAFESKIN CORPORATION	\$62.75	\$50.71	\$55.67	\$10.80
Skin Prep	MEDI-FLEX HOSPITAL PRODUCTS	\$15.60	\$13.38	\$13.38	\$2.00
Surgical Sponges	THE KENDALL COMPANY LP	\$33.58	\$31.25	\$33.50	\$2.09
Surgical Tape	3M COMPANY	\$194.73	\$185.34	\$194.75	\$8.43
	Suc	b-Total Per Regio	onal Ordering	Facility:	\$23.32

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July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility Guthrie Ambulatory Clinic - Fort Drum, NY

Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Nitrile Glove	SAFESKIN CORPORATION	\$3,206.07	\$2,437.67	\$2,436.97	\$687.11
TED Stockings	CAROLON COMPANY	\$121.38	\$102.48	\$102.60	\$8.45
Sutures Non Committed	ETHICON, INC.	\$1,137.45	\$1,137.45	\$1,137.44	\$0.00
Sutures	ETHICON, INC.	\$5,313.62	\$4,321.12	\$4,590.56	\$887.51
Surgical Tape	3M COMPANY	\$1,404.91	\$1,285.31	\$1,285.60	\$106.95
Surgical Sponges	THE KENDALL COMPANY LP	\$4,795.47	\$4,283.38	\$4,382.92	\$457.92
Surgical Drape Non Commi	3M COMPANY	\$170.03	\$164.94	\$164.92	\$4.55
Sharps Containers	THE KENDALL COMPANY LP	\$1,370.09	\$1,368.30	\$1,370.11	\$1.60
Plastics	MEDEGEN MEDICAL PRODUCTS, LLC	\$1,492.71	\$1,210.11	\$1,221.78	\$252.70
Blood Collection Tubes	BECTON DICKINSON & COMPANY	\$43.35	\$33.62	\$36.12	\$8.70
Blood Collection	BECTON DICKINSON & COMPANY	\$4,218.84	\$3,473.41	\$3,473.76	\$666.58
Endomechanicals	ETHICON, INC.	\$298.16	\$257.82	\$298.17	\$36.08
Exam Glove, Latex, Powder	SAFESKIN CORPORATION	\$2,549.60	\$1,953.50	\$1,954.79	\$533.04
Exam Table Paper	STANFORD PROFESSIONAL PRODUC	\$1,430.19	\$1,264.76	\$1,264.98	\$147.93
Incontinence & Skin Care	THE KENDALL COMPANY LP	\$1,085.98	\$1,021.87	\$1,086.54	\$57.33
IV Products	B. BRAUN MEDICAL INC.	\$2,375.42	\$1,405.10	\$1,404.84	\$867.68
Advanced Wound Care	THE KENDALL COMPANY LP	\$148.08	\$114.57	\$148.10	\$29.96

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Cost Avoidance Summary by Regional Ordering Facility per Product Line Cost Avoidance Report #5

July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility	Guthrie Ambulatory Clinic - Fort Drum	, NY			
Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Protective Apparel	KIMBERLY-CLARK CORPORATION	\$2,452.01	\$2,335.26	\$2,366.54	\$104.40
	Si	ub-Total Per Regio	onal Ordering	Facility:	\$4,858.49

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July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility Kimbrough Ambulatory Care Center, Fort Meade - Odenton, MD

Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Sutures Non Committed	ETHICON, VS	\$1,092.34	\$1,023.83	\$534.36	\$61.12
Surgical Drape Non Commi	3M COMPANY	\$1,095.31	\$1,062.46	\$1,062.48	\$29.31
IV Products	B. BRAUN MEDICAL INC.	\$3,253.44	\$2,064.54	\$2,062.97	\$1,060.62
Nitrile Glove	SAFESKIN CORPORATION	\$856.35	\$661.36	\$660.66	\$173.95
OR Supplies	KIMBERLY-CLARK CORPORATION	\$638.77	\$573.32	\$603.64	\$58.39
Plastics	MEDEGEN MEDICAL PRODUCTS, LLC	\$1,568.12	\$1,372.37	\$1,385.84	\$174.63
Sharps Containers	THE KENDALL COMPANY LP	\$2,325.33	\$2,313.06	\$2,312.98	\$10.95
Surgical Masks	KIMBERLY-CLARK CORPORATION	\$788.81	\$680.38	\$711.64	\$96.73
Surgical Sponges	THE KENDALL COMPANY LP	\$14,442.77	\$11,363.57	\$7,441.60	\$2,746.95
Surgical Tape	3M COMPANY	\$1,252.39	\$1,167.31	\$1,164.65	\$75.90
Infusion Pump Tubing	ALARIS MEDICAL SYSTEMS	\$942.16	\$800.36	\$820.53	\$126.50
Sutures Non Committed	ETHICON, INC.	\$855.11	\$855.11	\$855.12	\$0.00
Protective Apparel	KIMBERLY-CLARK CORPORATION	\$3,848.59	\$3,665.31	\$2,647.71	\$163.51
TED Stockings	CAROLON COMPANY	\$287.95	\$249.00	\$251.02	\$17.37
Sutures	ETHICON, INC.	\$8,783.98	\$7,143.75	\$8,308.17	\$1,463.25
Blood Glucose Monitoring	ROCHE DIAGNOSTICS CORPORATION	\$65.02	\$60.53	\$60.54	\$4.00
Advanced Wound Care	THE KENDALL COMPANY LP	\$15,794.91	\$14,787.61	\$274.55	\$898.61

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July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility Kimbrough Ambulatory Care Center, Fort Meade - Odenton, MD

Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Surgeons Gloves	REGENT MEDICAL	\$4,588.72	\$3,643.98	\$3,643.93	\$421.40
Incontinence & Skin Care	THE KENDALL COMPANY LP	\$202.20	\$190.26	\$197.25	\$10.66
AH &TD (Wound Care)	CARRINGTON LABORATORIES, INC	\$85.95	\$81.52	\$102.76	\$3.96
AH &TD (Wound Care) Non	CARRINGTON LABORATORIES, INC	\$25.78	\$24.66	\$24.66	\$1.00
Blood Collection Tubes	BECTON DICKINSON & COMPANY	\$348.63	\$254.80	\$256.49	\$83.70
Breathing Circuits	KING SYSTEMS CORPORATION	\$106.49	\$103.69	\$106.49	\$2.50
Custom Packs	CARDINAL HEALTH	\$3,760.72	\$3,530.72	\$3,531.12	\$205.18
Exam Table Paper	STANFORD PROFESSIONAL PRODUC	\$296.20	\$258.94	\$296.16	\$33.24
Electrode	3M COMPANY	\$1,647.12	\$1,531.22	\$1,531.17	\$103.40
Hand Sanitizing Lotion	STERIS CORPORATION	\$1,558.11	\$1,538.52	\$1,527.79	\$17.48
Endomechanicals	ETHICON, INC.	\$1,963.22	\$1,601.49	\$1,963.22	\$322.70
Exam Glove, Latex, Powder	SAFESKIN CORPORATION	\$4,905.46	\$3,919.33	\$3,914.70	\$879.72
Drapes and Gowns	KIMBERLY-CLARK CORPORATION	\$6,721.76	\$6,346.78	\$4,380.70	\$334.52
Blood Collection	BECTON DICKINSON & COMPANY	\$17,754.92	\$15,171.39	\$15,286.03	\$2,304.77
Foley Catheter & Urinary Dr	THE KENDALL COMPANY LP	\$178.37	\$167.67	\$178.38	\$9.54
	S	ub-Total Per Regio	onal Ordering	Facility:	\$11,895.56

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July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility	Malcolm Grow USAF Med Center - Andre	ws AFB, MD			
Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Surgeons Gloves	REGENT MEDICAL	\$14,968.75	\$12,099.87	\$13,469.61	\$1,294.35
Skin Prep	MEDI-FLEX HOSPITAL PRODUCTS	\$687.10	\$615.07	\$620.36	\$65.00
Sharps Containers	THE KENDALL COMPANY LP	\$5,059.98	\$4,944.56	\$4,988.04	\$104.15
Protective Apparel	KIMBERLY-CLARK CORPORATION	\$9,718.33	\$9,255.20	\$9,001.97	\$417.90
Plastics	MEDEGEN MEDICAL PRODUCTS, LLC	\$3,936.15	\$3,158.66	\$3,225.88	\$701.56
Surgical Drape	3M COMPANY	\$621.52	\$602.90	\$608.10	\$16.80
Nitrile Glove	SAFESKIN CORPORATION	\$3,231.99	\$2,507.92	\$2,524.87	\$653.35
Textiles & Linens	THE SEWING SOURCE, INC.	\$5,239.24	\$4,556.15	\$6,033.31	\$616.38
OR Supplies	KIMBERLY-CLARK CORPORATION	\$2,703.40	\$2,422.14	\$2,447.29	\$253.79
PreFilled Syringes	BECTON DICKINSON & COMPANY	\$282.77	\$253.01	\$257.75	\$26.85
Surgical Drape Non Commi	3M COMPANY	\$1,133.05	\$1,098.90	\$1,108.28	\$30.82
Surgical Masks	KIMBERLY-CLARK CORPORATION	\$5,071.94	\$4,485.64	\$4,621.18	\$529.04
Surgical Sponges	THE KENDALL COMPANY LP	\$19,394.12	\$15,452.33	\$10,125.24	\$3,556.83
Surgical Tape	3M COMPANY	\$6,950.54	\$6,526.78	\$6,582.54	\$382.37
Sutures	ETHICON, INC.	\$15,414.22	\$12,535.46	\$13,164.39	\$2,597.62
Sutures Non Committed	ETHICON, INC.	\$2,185.89	\$1,898.77	\$2,204.70	\$259.08
TED Stockings	CAROLON COMPANY	\$752.89	\$665.22	\$670.45	\$39.55

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July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility Malcolm Grow USAF Med Center - Andrews AFB, MD

Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Vinyl Gloves	HIGH FIVE PRODUCTS INC.	\$255.23	\$186.99	\$188.47	\$61.57
Lancets	BECTON DICKINSON & COMPANY	\$111.10	\$104.78	\$103.84	\$5.70
Fluid Warmer	GAYMAR HOLDINGS, INC	\$581.82	\$523.64	\$528.15	\$52.50
Sutures Non Committed	ETHICON, VS	\$28,734.14	\$27,052.12	\$12,221.37	\$1,517.76
Blood Collection	BECTON DICKINSON & COMPANY	\$7,876.64	\$6,994.81	\$7,122.88	\$795.71
Hand Sanitizing Lotion	STERIS CORPORATION	\$323.82	\$320.19	\$320.81	\$3.28
IV Safety Catheters	BECTON DICKINSON & COMPANY	\$1,551.52	\$1,400.80	\$1,564.88	\$136.00
Advanced Wound Care	THE KENDALL COMPANY LP	\$917.65	\$745.47	\$752.01	\$155.37
AH &TD (Wound Care)	CARRINGTON LABORATORIES, INC	\$88.44	\$84.05	\$84.77	\$3.96
AH &TD (Wound Care) Non	CARRINGTON LABORATORIES, INC	\$248.24	\$217.21	\$219.10	\$28.00
Bath In A Bag Non Committ	SAGE PRODUCTS INC.	\$95.86	\$95.42	\$96.24	\$0.40
Blood Collection Tubes	BECTON DICKINSON & COMPANY	\$123.41	\$98.06	\$99.84	\$22.88
Custom Packs	CARDINAL HEALTH	\$50,726.46	\$47,623.12	\$48,032.92	\$2,800.26
Defibrillator Accessories	PHILIPS MEDICAL SYSTEMS	\$2,853.68	\$2,526.76	\$2,827.43	\$294.99
Drapes and Gowns	KIMBERLY-CLARK CORPORATION	\$8,887.23	\$8,057.70	\$8,138.24	\$748.51
Infusion Pump Tubing, Non	ALARIS MEDICAL SYSTEMS	\$1,038.41	\$882.71	\$890.30	\$140.50
Exam Glove, Latex, Powder	SAFESKIN CORPORATION	\$25,604.06	\$19,802.08	\$20,115.73	\$5,235.36

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Cost Avoidance Summary by Regional Ordering Facility per Product Line Cost Avoidance Report #5

July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility	Malcolm Grow USAF Med Center - Andrews AFB, MD
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Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Foley Catheter & Urinary D	r THE KENDALL COMPANY LP	\$1,324.15	\$1,244.72	\$1,285.92	\$71.67
Hand Washing Lotion	STERIS CORPORATION	\$352.42	\$265.98	\$268.26	\$78.00
Hydrocolloid Dressings	COLOPLAST CORP.	\$78.46	\$77.13	\$77.76	\$1.20
Hyperthermia Blankets	ARIZANT INC.	\$3,914.27	\$2,735.11	\$2,758.61	\$1,064.00
Infusion Pump Tubing	ALARIS MEDICAL SYSTEMS	\$24,737.69	\$20,994.31	\$22,111.63	\$3,377.80
Endomechanicals	ETHICON, INC.	\$44,064.59	\$35,589.54	\$44,444.02	\$7,647.38
Bath In A Bag	SAGE PRODUCTS INC.	\$4,147.19	\$3,707.03	\$3,738.93	\$397.17
IV Products	B. BRAUN MEDICAL INC.	\$6,929.56	\$4,141.76	\$4,177.11	\$2,515.54
	Γ	Sub-Total Per Regional Ordering Facility:			\$38,700.96

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July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility National Institutes of Health (NIH) - Bethesda, MD

Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Infusion Pump Tubing	ALARIS MEDICAL SYSTEMS	\$6,507.07	\$5,531.01	\$6,507.16	\$877.80
IV Products	B. BRAUN MEDICAL INC.	\$43,180.73	\$32,196.64	\$32,156.67	\$9,878.31
Nitrile Glove	SAFESKIN CORPORATION	\$18,551.83	\$13,236.53	\$13,235.76	\$4,780.20
OR Supplies	KIMBERLY-CLARK CORPORATION	\$2,228.31	\$2,145.90	\$2,223.99	\$74.12
Plastics	MEDEGEN MEDICAL PRODUCTS, LLC	\$6,047.09	\$5,323.16	\$5,442.92	\$651.05
Protective Apparel	KIMBERLY-CLARK CORPORATION	\$15,085.53	\$14,367.37	\$14,962.45	\$645.86
Sharps Containers	THE KENDALL COMPANY LP	\$22,088.87	\$21,922.82	\$22,088.76	\$149.33
Surgeons Gloves	REGENT MEDICAL	\$66,507.36	\$56,138.74	\$56,138.72	\$4,662.40
Incontinence & Skin Care	THE KENDALL COMPANY LP	\$1,108.21	\$991.79	\$1,108.24	\$104.70
AH &TD (Wound Care)	CARRINGTON LABORATORIES, INC	\$298.22	\$284.21	\$298.22	\$12.60
Surgical Drape Non Commi	3M COMPANY	\$1,428.88	\$1,386.03	\$1,386.11	\$38.53
Skin Prep	MEDI-FLEX HOSPITAL PRODUCTS	\$6,438.13	\$5,876.60	\$5,876.39	\$505.00
Incentive Spirometer	HUDSON RCI	\$1,409.73	\$1,243.41	\$1,266.00	\$149.58
Hyperthermia Blankets	ARIZANT INC.	\$6,946.84	\$4,464.44	\$4,464.45	\$2,232.50
Foley Catheter & Urinary Dr	THE KENDALL COMPANY LP	\$651.53	\$612.45	\$651.49	\$35.15
Exam Glove, Latex, Powder	SAFESKIN CORPORATION	\$31,255.30	\$23,911.22	\$23,910.40	\$6,604.74
Endomechanicals	ETHICON, INC.	\$44.48	\$44.48	\$44.48	\$0.00

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July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility	National Institutes of	f Health (NIH) - Bethesda, MD
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Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Drapes and Gowns	KIMBERLY-CLARK CORPORATION	\$2,968.75	\$2,827.50	\$2,882.90	\$127.03
Custom Packs	CARDINAL HEALTH	\$9,291.77	\$8,722.27	\$8,722.70	\$512.17
Breathing Circuits	KING SYSTEMS CORPORATION	\$113.97	\$108.41	\$114.00	\$5.00
Blood Collection Tubes	BECTON DICKINSON & COMPANY	\$2,129.36	\$1,480.55	\$1,746.57	\$583.50
Bath In A Bag Non Committ	SAGE PRODUCTS INC.	\$462.01	\$459.78	\$459.80	\$2.00
Advanced Wound Care	THE KENDALL COMPANY LP	\$104.61	\$97.81	\$104.64	\$6.12
Surgical Masks	KIMBERLY-CLARK CORPORATION	\$6,739.00	\$5,083.11	\$6,614.00	\$1,489.19
Blood Collection	BECTON DICKINSON & COMPANY	\$54,557.12	\$50,158.26	\$53,130.78	\$3,956.03
Surgical Sponges	THE KENDALL COMPANY LP	\$8,741.02	\$7,875.84	\$8,740.40	\$778.08
Surgical Tape	3M COMPANY	\$10,919.76	\$10,091.16	\$10,091.25	\$745.19
Sutures	ETHICON, INC.	\$1,035.74	\$842.28	\$876.76	\$173.99
Sutures Non Committed	ETHICON, VS	\$15,350.78	\$14,619.79	\$14,953.52	\$657.40
Urine Kits	BECTON DICKINSON & COMPANY	\$3,572.66	\$3,402.54	\$3,419.55	\$153.00
Surgical Drape	3M COMPANY	\$694.70	\$673.88	\$673.88	\$18.72
		Sub-Total Per Region	onal Ordering	Facility:	\$40,609.29

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July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility National Naval Medical Center - Bethesda, MD

Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
IV Adminstration Sets and	B. BRAUN MEDICAL INC.	\$87.36	\$81.88	\$81.88	\$4.92
Sharps Containers	THE KENDALL COMPANY LP	\$19,948.06	\$19,184.66	\$19,185.11	\$685.24
Protective Apparel	KIMBERLY-CLARK CORPORATION	\$7,371.69	\$7,020.37	\$6,768.72	\$315.35
PreFilled Syringes	MEDICAL MARKETING, INC.	\$23,547.77	\$19,860.07	\$21,625.06	\$3,310.15
Plastics	MEDEGEN MEDICAL PRODUCTS, LLC	\$8,579.50	\$6,952.36	\$7,152.33	\$1,460.55
Oral Hygiene Products	SHILOG LTD.	\$224.56	\$198.77	\$198.84	\$23.16
Surgeons Gloves	REGENT MEDICAL	\$51,318.62	\$40,822.50	\$40,822.97	\$4,710.75
Nitrile Glove	SAFESKIN CORPORATION	\$14,028.51	\$10,885.70	\$10,878.29	\$2,821.04
Sutures	ETHICON, INC.	\$76,329.73	\$62,076.61	\$53,966.01	\$12,793.85
OR Supplies	KIMBERLY-CLARK CORPORATION	\$20,405.65	\$18,132.01	\$18,682.24	\$2,040.86
Surgical Drape	3M COMPANY	\$1,944.20	\$1,885.88	\$1,885.88	\$52.35
Surgical Masks	KIMBERLY-CLARK CORPORATION	\$7,650.89	\$6,914.59	\$7,188.59	\$660.91
Infusion Pump Tubing	ALARIS MEDICAL SYSTEMS	\$73,961.78	\$62,807.58	\$63,906.50	\$10,012.20
Surgical Tape	3M COMPANY	\$19,301.91	\$18,265.72	\$17,277.52	\$930.10
Infusion Pump Tubing, Non	ALARIS MEDICAL SYSTEMS	\$14,010.42	\$11,921.56	\$11,921.73	\$1,875.00
Sutures Non Committed	ETHICON, INC.	\$13,358.05	\$12,636.47	\$12,636.37	\$647.70
TED Stockings	CAROLON COMPANY	\$3,572.66	\$3,073.52	\$3,080.40	\$240.52

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July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility National Naval Medical Center - Bethesda, MD

Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Textiles & Linens	THE SEWING SOURCE, INC.	\$94,330.40	\$84,446.77	\$87,455.34	\$8,871.72
Urine Kits	BECTON DICKINSON & COMPANY	\$744.55	\$709.10	\$714.40	\$31.83
Vinyl Gloves	HIGH FIVE PRODUCTS INC.	\$27.29	\$20.00	\$20.00	\$6.55
Surgical Sponges	THE KENDALL COMPANY LP	\$31,527.33	\$26,770.76	\$25,938.89	\$4,269.58
Blood Glucose Monitoring	ROCHE DIAGNOSTICS CORPORATION	\$1,195.39	\$1,112.95	\$1,112.96	\$74.00
Advanced Wound Care	THE KENDALL COMPANY LP	\$1,820.22	\$1,338.37	\$1,338.38	\$432.52
AH &TD (Wound Care)	CARRINGTON LABORATORIES, INC	\$320.85	\$304.81	\$304.80	\$14.40
AH &TD (Wound Care) Non	CARRINGTON LABORATORIES, INC	\$3,984.05	\$3,598.49	\$3,598.44	\$346.08
Basic Packs	KIMBERLY-CLARK CORPORATION	\$6,084.50	\$5,390.41	\$5,491.20	\$623.03
Bath In A Bag	SAGE PRODUCTS INC.	\$7,637.09	\$6,953.41	\$6,953.62	\$613.68
Bath In A Bag Non Committ	SAGE PRODUCTS INC.	\$289.02	\$287.80	\$287.76	\$1.09
IV Products	B. BRAUN MEDICAL INC.	\$30,066.70	\$19,143.97	\$19,143.11	\$9,804.44
Blood Collection Tubes	BECTON DICKINSON & COMPANY	\$150.40	\$118.48	\$117.45	\$28.65
Incontinence & Skin Care	THE KENDALL COMPANY LP	\$16,099.53	\$14,019.43	\$14,021.41	\$1,867.14
Breathing Circuits	KING SYSTEMS CORPORATION	\$217.58	\$206.55	\$217.59	\$9.90
Custom Packs	CARDINAL HEALTH	\$82,376.86	\$77,334.52	\$69,367.59	\$4,526.09
Hyperthermia Blankets	ARIZANT INC.	\$12,095.91	\$7,538.84	\$7,538.64	\$4,090.50

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July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility	National Naval Medical Center - Bethesda, MD
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Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Electrode	3M COMPANY	\$10,033.61	\$9,109.22	\$9,109.26	\$829.75
Endomechanicals	ETHICON, INC.	\$112,542.57	\$91,809.67	\$92,060.74	\$18,610.22
Exam Glove, Latex, Powder	SAFESKIN CORPORATION	\$51,069.57	\$41,243.89	\$41,252.14	\$8,819.70
Exam Glove, Latex, Powder	SAFESKIN CORPORATION	\$1,632.35	\$1,207.36	\$1,207.17	\$381.48
Foley Catheter & Urinary Dr	THE KENDALL COMPANY LP	\$15,727.24	\$14,782.68	\$14,738.04	\$847.85
Hand Sanitizing Lotion	STERIS CORPORATION	\$56.81	\$54.59	\$54.59	\$1.99
Hydrocolloid Dressings	COLOPLAST CORP.	\$2,717.81	\$2,589.90	\$2,590.30	\$114.81
Drapes and Gowns	KIMBERLY-CLARK CORPORATION	\$34,447.95	\$31,679.67	\$32,138.49	\$2,484.86
Blood Collection	BECTON DICKINSON & COMPANY	\$51,918.32	\$47,431.34	\$48,371.21	\$4,027.59
Incentive Spirometer	HUDSON RCI	\$5,392.25	\$4,590.97	\$5,662.44	\$719.24
		Sub-Total Per Region	onal Ordering	Facility:	\$115,033.34

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July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility	Naval Healthcare New England				
Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Protective Apparel	KIMBERLY-CLARK CORPORATION	\$1,480.24	\$1,409.67	\$1,419.12	\$62.80
Sharps Containers	THE KENDALL COMPANY LP	\$1,599.98	\$1,579.56	\$1,580.93	\$18.17
Surgeons Gloves	REGENT MEDICAL	\$152.81	\$121.35	\$120.50	\$14.00
Surgical Sponges	THE KENDALL COMPANY LP	\$3,756.47	\$2,894.30	\$3,293.54	\$767.32
Surgical Tape	3M COMPANY	\$3,103.16	\$2,957.55	\$2,807.99	\$129.59
Sutures	ETHICON, INC.	\$4,814.43	\$3,915.18	\$4,479.17	\$800.33
Sutures Non Committed	ETHICON, INC.	\$285.71	\$285.71	\$283.69	\$0.00
Drapes and Gowns	KIMBERLY-CLARK CORPORATION	\$1,118.95	\$1,065.77	\$1,077.18	\$47.34
Plastics	MEDEGEN MEDICAL PRODUCTS, LLC	\$1,200.74	\$1,078.43	\$1,075.27	\$108.85
Sutures Non Committed	ETHICON, VS	\$5,297.95	\$5,032.51	\$1,285.70	\$236.24
IV Safety Catheters	BECTON DICKINSON & COMPANY	\$1,474.73	\$1,331.47	\$884.61	\$127.50
IV Products	B. BRAUN MEDICAL INC.	\$1,520.81	\$1,043.46	\$1,036.40	\$424.84
Incontinence & Skin Care	THE KENDALL COMPANY LP	\$27.98	\$26.33	\$27.86	\$1.47
Endomechanicals	ETHICON, INC.	\$188.76	\$188.76	\$187.88	\$0.00
Nitrile Glove	SAFESKIN CORPORATION	\$3,635.14	\$2,795.55	\$2,732.38	\$747.23
Blood Collection Tubes	BECTON DICKINSON & COMPANY	\$534.05	\$434.95	\$438.48	\$88.20
Blood Collection	BECTON DICKINSON & COMPANY	\$3,119.42	\$2,656.12	\$2,888.60	\$412.33

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Cost Avoidance Summary by Regional Ordering Facility per Product Line Cost Avoidance Report #5

July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility	Naval Healthcare New England				
Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Advanced Wound Care	THE KENDALL COMPANY LP	\$209.80	\$173.34	\$208.64	\$32.45
Foley Catheter & Urinary D	r THE KENDALL COMPANY LP	\$272.09	\$255.78	\$254.58	\$14.52
		Sub-Total Per Regio	onal Ordering	Facility:	\$4,033.19

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Cost Avoidance Summary by Regional Ordering Facility per Product Line Cost Avoidance Report #5

July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility Naval Hospital - Patusent River, MD

Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Incontinence & Skin Care	THE KENDALL COMPANY LP	\$31.17	\$29.32	\$31.18	\$1.65
Surgical Sponges	THE KENDALL COMPANY LP	\$1,083.51	\$969.24	\$1,082.45	\$101.95
Sharps Containers	THE KENDALL COMPANY LP	\$44.33	\$41.68	\$44.33	\$2.37
Nitrile Glove	SAFESKIN CORPORATION	\$4,388.70	\$3,405.48	\$3,403.20	\$877.13
Endomechanicals	ETHICON, INC.	\$120.85	\$97.49	\$120.85	\$20.84
Blood Collection	BECTON DICKINSON & COMPANY	\$4,072.68	\$3,608.45	\$3,570.29	\$414.14
Advanced Wound Care	THE KENDALL COMPANY LP	\$46.74	\$43.74	\$45.90	\$2.68
Plastics	MEDEGEN MEDICAL PRODUCTS, LLC	\$348.62	\$307.25	\$307.99	\$36.90
	Sub-	Total Per Regio	onal Ordering	Facility:	\$1,457.66

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July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility Naval Medical Clinic - Annapolis, MD

Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Infusion Pump Tubing, Non	ALARIS MEDICAL SYSTEMS	\$166.46	\$141.24	\$141.24	\$22.50
Sutures	ETHICON, INC.	\$752.17	\$611.63	\$742.65	\$125.37
Surgical Tape	3M COMPANY	\$139.05	\$135.59	\$135.60	\$3.09
Surgical Sponges	THE KENDALL COMPANY LP	\$896.04	\$755.64	\$754.69	\$125.25
Surgical Masks	KIMBERLY-CLARK CORPORATION	\$41.40	\$36.62	\$36.62	\$4.26
Surgeons Gloves	REGENT MEDICAL	\$304.90	\$242.13	\$242.13	\$28.00
Sharps Containers	THE KENDALL COMPANY LP	\$352.03	\$341.42	\$350.63	\$9.47
Sutures Non Committed	ETHICON, INC.	\$570.07	\$570.07	\$570.08	\$0.00
Plastics	MEDEGEN MEDICAL PRODUCTS, LLC	\$47.08	\$40.13	\$40.14	\$6.20
Hand Sanitizing Lotion	STERIS CORPORATION	\$19.13	\$19.13	\$18.75	\$0.00
Exam Table Paper	STANFORD PROFESSIONAL PRODUC	\$114.65	\$100.17	\$100.16	\$12.92
Exam Glove, Latex, Powder	SAFESKIN CORPORATION	\$694.20	\$561.04	\$561.00	\$118.80
Blood Collection Tubes	BECTON DICKINSON & COMPANY	\$7.24	\$5.62	\$6.03	\$1.45
Blood Collection	BECTON DICKINSON & COMPANY	\$571.93	\$536.31	\$536.24	\$31.78
Advanced Wound Care	THE KENDALL COMPANY LP	\$179.54	\$151.68	\$151.69	\$24.85
IV Products	B. BRAUN MEDICAL INC.	\$64.93	\$38.78	\$38.80	\$23.32
Nitrile Glove	SAFESKIN CORPORATION	\$1,074.77	\$833.99	\$834.00	\$214.80

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Cost Avoidance Summary by Regional Ordering Facility per Product Line Cost Avoidance Report #5

July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility	Naval Medical Clinic - Annapolis,	MD			
Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
		Sub-Total Per Regio	nal Ordering	Facility:	\$752.07

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July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility	Naval Medical Clinic - Quantico, VA
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Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Electrode	3M COMPANY	\$576.50	\$563.09	\$568.14	\$12.00
Sutures	ETHICON, INC.	\$1,012.86	\$823.69	\$1,031.00	\$169.32
Surgical Tape	3M COMPANY	\$2,394.41	\$2,252.62	\$2,205.43	\$126.90
Surgical Sponges	THE KENDALL COMPANY LP	\$3,730.54	\$3,164.79	\$3,192.20	\$506.37
Surgeons Gloves	REGENT MEDICAL	\$911.67	\$723.97	\$730.44	\$84.00
Sharps Containers	THE KENDALL COMPANY LP	\$344.81	\$343.70	\$346.79	\$1.00
Protective Apparel	KIMBERLY-CLARK CORPORATION	\$1,684.15	\$1,603.98	\$1,649.96	\$71.76
Plastics	MEDEGEN MEDICAL PRODUCTS, LL	C \$394.43	\$320.99	\$336.12	\$65.73
IV Products	B. BRAUN MEDICAL INC.	\$406.53	\$238.24	\$240.44	\$150.63
Exam Glove, Latex, Powder	SAFESKIN CORPORATION	\$314.50	\$254.17	\$256.45	\$54.00
Blood Collection	BECTON DICKINSON & COMPANY	\$4,340.65	\$3,747.75	\$3,795.21	\$530.69
Advanced Wound Care	THE KENDALL COMPANY LP	\$138.88	\$120.06	\$80.80	\$16.84
Sutures Non Committed	ETHICON, INC.	\$1,988.64	\$1,988.64	\$2,024.26	\$0.00
Incontinence & Skin Care	THE KENDALL COMPANY LP	\$751.12	\$706.78	\$712.80	\$39.69
		Sub-Total Per Regio	onal Ordering	Facility:	\$1,828.94

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Cost Avoidance Summary by Regional Ordering Facility per Product Line Cost Avoidance Report #5

July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility	Naval Medical Education & Training Command - Bethesda, MD					
Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance	
Surgeons Gloves	REGENT MEDICAL	\$303.31	\$240.87	\$306.04	\$28.00	
		Sub-Total Per Regio	nal Ordering	Facility:	\$28.00	

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Cost Avoidance Summary by Regional Ordering Facility per Product Line Cost Avoidance Report #5

July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Fa	icility U.S.	Coast C	Guard Academy	- New I	London, CT
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Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Plastics	MEDEGEN MEDICAL PRODUCTS, LLC	\$110.71	\$106.85	\$110.15	\$3.45
	Sul	-Total Per Regio	onal Ordering	Facility:	\$3.45

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Cost Avoidance Summary by Regional Ordering Facility per Product Line Cost Avoidance Report #5

July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility U.S. Coast Guard Air Station - Kaehler Mem. Medical Clinic - Cape Cod - Oti

Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Nitrile Glove	SAFESKIN CORPORATION	\$301.65	\$215.22	\$214.71	\$77.10
Protective Apparel	KIMBERLY-CLARK CORPORATION	\$214.15	\$203.96	\$213.63	\$9.09
Sharps Containers	THE KENDALL COMPANY LP	\$136.34	\$133.06	\$132.76	\$2.93
Surgical Sponges	THE KENDALL COMPANY LP	\$235.18	\$204.45	\$204.25	\$27.41
Surgical Tape	3M COMPANY	\$161.04	\$151.42	\$151.14	\$8.59
Sutures	ETHICON, INC.	\$666.12	\$541.71	\$664.52	\$110.98
	Si	ıb-Total Per Regio	onal Ordering	Facility:	\$236.10

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July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility US SoldierÆs & AirmanÆs Home - Washington, DC

Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Exam Glove, Latex, Powder	SAFESKIN CORPORATION	\$916.32	\$740.59	\$740.58	\$157.14
Surgical Tape	3M COMPANY	\$435.95	\$416.46	\$416.48	\$17.43
Surgical Sponges	THE KENDALL COMPANY LP	\$797.71	\$663.15	\$592.87	\$120.32
Surgical Masks	KIMBERLY-CLARK CORPORATION	\$57.76	\$50.71	\$53.54	\$6.30
Sharps Containers	THE KENDALL COMPANY LP	\$443.69	\$443.25	\$443.59	\$0.39
Protective Apparel	KIMBERLY-CLARK CORPORATION	\$2,227.75	\$2,121.57	\$2,227.68	\$94.95
Plastics	MEDEGEN MEDICAL PRODUCTS, LLC	\$630.72	\$562.01	\$592.20	\$61.44
Nitrile Glove	SAFESKIN CORPORATION	\$178.70	\$138.67	\$138.66	\$35.80
Foley Catheter & Urinary Dr	THE KENDALL COMPANY LP	\$593.43	\$557.82	\$593.44	\$31.84
Blood Glucose Monitoring	ROCHE DIAGNOSTICS CORPORATION	\$454.03	\$422.72	\$422.66	\$28.00
Blood Collection Tubes	BECTON DICKINSON & COMPANY	\$144.46	\$100.65	\$101.64	\$39.18
Blood Collection	BECTON DICKINSON & COMPANY	\$340.46	\$255.11	\$255.39	\$76.32
Advanced Wound Care	THE KENDALL COMPANY LP	\$25.47	\$23.13	\$25.48	\$2.09
Incontinence & Skin Care	THE KENDALL COMPANY LP	\$310.80	\$275.44	\$310.80	\$31.62
	Sub-	Total Per Regio	onal Ordering	Facility:	\$702.82

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Cost Avoidance Summary by Regional Ordering Facility per Product Line **Cost Avoidance Report #5**

July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility USCG Headquarters Health Clinic - Washington, DC

Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Exam Glove, Latex, Powder	SAFESKIN CORPORATION	\$881.44	\$712.36	\$783.86	\$151.20
Surgical Sponges	THE KENDALL COMPANY LP	\$23.71	\$22.37	\$23.76	\$1.20
		Sub-Total Per Regio	nal Ordering	Facility:	\$152.40

Sub-Total Per Regional Ordering Facility:

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Cost Avoidance Summary by Regional Ordering Facility per Product Line Cost Avoidance Report #5

July FY2003 - September FY2003 {4th Quarter}

Negonial Oraciniz Paciniv — OSCA Franking Center - Cabe May. N.	. N.J	e Center	USCG Training	e Facility	gional Ordering
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Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Surgical Sponges	THE KENDALL COMPANY LP	\$300.64	\$281.13	\$300.86	\$17.46
Exam Glove, Latex, Powder	SAFESKIN CORPORATION	\$7,269.98	\$5,875.67	\$6,427.98	\$1,247.40
Blood Collection	BECTON DICKINSON & COMPANY	\$380.27	\$302.36	\$400.80	\$69.70
		Sub-Total Per Regio	nal Ordering	Facility:	\$1,334.56

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Cost Avoidance Summary by Regional Ordering Facility per Product Line Cost Avoidance Report #5

July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facili	ty USCG Yard - Baltimore, MD				
Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Surgeons Gloves	REGENT MEDICAL	\$381.12	\$302.66	\$381.10	\$35.00
IV Safety Catheters	BECTON DICKINSON & COMPANY	\$196.17	\$177.11	\$196.16	\$17.00
		Sub-Total Per Regio	nal Ordering	Facility:	\$52.00

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July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility	Walter Reed Army Medical Center - Washi	Walter Reed Army Medical Center - Washington, DC								
Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance					
Slippers	CAROLON COMPANY	\$7,046.32	\$6,496.69	\$7,042.74	\$499.54					
Textiles & Linens	THE SEWING SOURCE, INC.	\$11,062.64	\$9,872.25	\$10,220.10	\$1,081.89					
IV Products	B. BRAUN MEDICAL INC.	\$82,624.64	\$59,196.27	\$59,154.77	\$21,293.10					
Nitrile Glove	SAFESKIN CORPORATION	\$8,685.17	\$6,196.78	\$6,196.96	\$2,261.60					
OR Supplies	KIMBERLY-CLARK CORPORATION	\$24,976.75	\$22,210.54	\$22,810.19	\$2,514.10					
Oral Hygiene Products	SHILOG LTD.	\$739.28	\$654.36	\$654.40	\$77.18					
Plastics	MEDEGEN MEDICAL PRODUCTS, LLC	\$11,986.55	\$9,773.70	\$9,985.28	\$2,011.17					
PreFilled Syringes	MEDICAL MARKETING, INC.	\$60,646.73	\$50,961.67	\$57,773.14	\$8,802.36					
Protective Apparel	KIMBERLY-CLARK CORPORATION	\$67,947.83	\$64,709.50	\$64,995.66	\$2,943.19					
Regulators & Flowmeters	METROPOLITAN MEDICAL, INC.	\$1,289.53	\$825.21	\$1,289.50	\$422.00					
Skin Prep	MEDI-FLEX HOSPITAL PRODUCTS	\$6,381.62	\$5,858.99	\$5,858.80	\$475.00					
Infusion Pump Tubing, Non	ALARIS MEDICAL SYSTEMS	\$58,795.88	\$49,991.00	\$55,786.30	\$8,002.40					
Surgeons Gloves	REGENT MEDICAL	\$70,571.52	\$56,572.00	\$56,572.11	\$6,361.80					
Surgical Drape	3M COMPANY	\$4,900.56	\$4,753.70	\$4,753.61	\$133.47					
Surgical Drape Non Commi	3M COMPANY	\$7,017.16	\$6,806.32	\$6,806.35	\$191.62					
Surgical Masks	KIMBERLY-CLARK CORPORATION	\$11,698.55	\$9,985.17	\$10,483.87	\$1,557.22					

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\$56,887.55

\$51,336.01

\$49,655.80

\$5,045.57

THE KENDALL COMPANY LP

Surgical Sponges

July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility	Walter Reed Army Medical Center - Washington, DC							
Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance			
Surgical Tape	3M COMPANY	\$27,957.18	\$25,898.26	\$25,897.48	\$1,871.27			
Sutures	ETHICON, INC.	\$97,203.68	\$79,053.36	\$83,719.31	\$16,496.09			
Sutures Non Committed	ETHICON, INC.	\$39,648.09	\$37,671.99	\$39,171.71	\$1,796.00			
TED Stockings	CAROLON COMPANY	\$4,817.73	\$4,416.09	\$4,436.11	\$332.52			
Infusion Pump Tubing	ALARIS MEDICAL SYSTEMS	\$100,004.45	\$84,911.91	\$87,879.45	\$13,717.00			
Sharps Containers	THE KENDALL COMPANY LP	\$34,252.60	\$33,866.56	\$33,868.18	\$350.85			
Basic Packs	KIMBERLY-CLARK CORPORATION	\$14,123.19	\$12,967.11	\$13,065.49	\$1,050.72			
IV Products Non Committe	KIMBERLY-CLARK CORPORATION	\$492.93	\$482.54	\$496.64	\$9.44			
Incontinence & Skin Care	THE KENDALL COMPANY LP	\$3,850.00	\$3,479.27	\$3,478.46	\$336.94			
Advanced Wound Care	THE KENDALL COMPANY LP	\$10,416.28	\$9,553.01	\$9,552.93	\$784.60			
AH &TD (Wound Care) Non	CARRINGTON LABORATORIES, INC	\$2,724.34	\$2,521.09	\$2,521.14	\$184.72			
Bath In A Bag	SAGE PRODUCTS INC.	\$20,452.58	\$18,486.90	\$18,486.83	\$1,786.52			
Bath In A Bag Non Committ	SAGE PRODUCTS INC.	\$5,646.09	\$5,617.92	\$5,617.77	\$25.60			
Blood Collection	BECTON DICKINSON & COMPANY	\$47,485.08	\$43,480.19	\$43,475.00	\$3,639.88			
Blood Glucose Monitoring	ROCHE DIAGNOSTICS CORPORATION	\$3,828.97	\$3,564.91	\$3,565.00	\$240.00			
Breathing Circuits	KING SYSTEMS CORPORATION	\$21,110.19	\$18,583.07	\$21,110.10	\$2,296.80			
Custom Packs	CARDINAL HEALTH	\$181,446.67	\$170,336.82	\$163,412.62	\$10,097.29			

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July FY2003 - September FY2003 {4th Quarter}

Walter Reed Army Medical Center - Washington, DC

Regional Ordering Facility

Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Defibrillator Accessories	PHILIPS MEDICAL SYSTEMS	\$26,891.09	\$21,121.86	\$26,891.02	\$5,243.42
Hand Washing Lotion	STERIS CORPORATION	\$4,674.23	\$4,631.29	\$4,631.25	\$39.03
Incentive Spirometer	HUDSON RCI	\$7,716.62	\$6,569.94	\$8,102.52	\$1,042.17
AH &TD (Wound Care)	CARRINGTON LABORATORIES, INC	\$1,777.57	\$1,594.17	\$1,594.13	\$166.68
Drapes and Gowns	KIMBERLY-CLARK CORPORATION	\$42,714.08	\$38,524.11	\$39,760.82	\$3,808.09

incentive Spirometer	HUDSON KCI	Φ1,110.02	ф0,309.94	φο, 102.32	\$1,042.17
AH &TD (Wound Care)	CARRINGTON LABORATORIES, INC	\$1,777.57	\$1,594.17	\$1,594.13	\$166.68
Drapes and Gowns	KIMBERLY-CLARK CORPORATION	\$42,714.08	\$38,524.11	\$39,760.82	\$3,808.09
Hydrocolloid Dressings	COLOPLAST CORP.	\$5,589.59	\$5,351.69	\$5,350.66	\$216.22
Hyperthermia Blankets	ARIZANT INC.	\$12,892.53	\$8,035.34	\$8,035.48	\$4,414.50
Hand Sanitizing Lotion	STERIS CORPORATION	\$77.12	\$75.92	\$75.92	\$1.09
Foley Catheter & Urinary Dr	THE KENDALL COMPANY LP	\$21,005.67	\$19,744.30	\$19,744.88	\$1,146.40
Fluid Warmer	GAYMAR HOLDINGS, INC	\$7,140.82	\$6,426.74	\$6,426.75	\$649.00
Exam Glove, Latex, Powder	SAFESKIN CORPORATION	\$79,292.45	\$63,980.18	\$63,976.71	\$13,916.70
Endomechanicals	ETHICON, INC.	\$119,213.31	\$96,168.83	\$119,214.08	\$20,944.20
Electrode	3M COMPANY	\$18,398.22	\$16,970.72	\$16,970.29	\$1,297.40

Sub-Total Per Regional Ordering Facility: \$171,574.35

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July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility William L. Keller Army Community Hospital - West Point, NY

Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Nitrile Glove	SAFESKIN CORPORATION	\$6,124.00	\$4,752.02	\$4,760.45	\$1,229.75
Surgeons Gloves	REGENT MEDICAL	\$6,279.99	\$4,998.11	\$5,010.08	\$574.50
Plastics	MEDEGEN MEDICAL PRODUCTS, LLC	\$1,506.19	\$1,196.38	\$1,191.32	\$277.70
Protective Apparel	KIMBERLY-CLARK CORPORATION	\$569.65	\$542.47	\$459.32	\$24.36
Sharps Containers	THE KENDALL COMPANY LP	\$1,836.94	\$1,825.03	\$1,839.54	\$10.68
Slippers	CAROLON COMPANY	\$100.92	\$91.49	\$101.15	\$8.45
OR Supplies	KIMBERLY-CLARK CORPORATION	\$683.44	\$605.50	\$629.51	\$69.86
Surgical Drape	3M COMPANY	\$455.90	\$442.24	\$443.30	\$12.24
Surgical Drape Non Commi	3M COMPANY	\$690.98	\$670.25	\$671.83	\$18.58
Surgical Masks	KIMBERLY-CLARK CORPORATION	\$347.64	\$313.15	\$317.31	\$30.91
Surgical Tape	3M COMPANY	\$2,882.98	\$2,691.83	\$2,589.90	\$171.34
Sutures	ETHICON, INC.	\$1,113.08	\$905.24	\$775.43	\$186.30
TED Stockings	CAROLON COMPANY	\$1,031.53	\$870.90	\$873.08	\$71.99
IV Products	B. BRAUN MEDICAL INC.	\$4,318.39	\$2,659.95	\$2,665.60	\$1,486.52
Blood Collection Tubes	BECTON DICKINSON & COMPANY	\$1,456.76	\$1,044.75	\$1,057.65	\$369.30
Surgical Sponges	THE KENDALL COMPANY LP	\$12,707.64	\$10,780.97	\$9,443.56	\$1,726.95
Exam Glove, Latex, Powder	SAFESKIN CORPORATION	\$3,027.50	\$2,446.73	\$2,453.38	\$520.56

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July FY2003 - September FY2003 {4th Quarter}

Regional Ordering Facility	William L. Keller Arm	v Community Hospi	tal - West Point, NY
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Product Line	DAPA Holder Name	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
Textiles & Linens	THE SEWING SOURCE, INC.	\$320.64	\$307.92	\$1,799.76	\$11.40
Advanced Wound Care	THE KENDALL COMPANY LP	\$822.84	\$757.33	\$821.30	\$58.72
Basic Packs	KIMBERLY-CLARK CORPORATI	ON \$371.73	\$318.90	\$319.64	\$47.36
Blood Collection	BECTON DICKINSON & COMPA	NY \$3,584.25	\$2,603.77	\$1,767.77	\$878.84
Defibrillator Accessories	PHILIPS MEDICAL SYSTEMS	\$2,307.80	\$1,826.10	\$2,313.28	\$431.77
Drapes and Gowns	KIMBERLY-CLARK CORPORATI	ON \$3,520.29	\$3,194.00	\$3,272.85	\$292.47
Endomechanicals	ETHICON, INC.	\$9,286.76	\$7,491.63	\$9,308.80	\$1,609.04
Infusion Pump Tubing, Non	ALARIS MEDICAL SYSTEMS	\$7,472.07	\$6,355.30	\$7,195.64	\$1,001.00
Exam Table Paper	STANFORD PROFESSIONAL PR	ODUC \$1,154.63	\$1,009.40	\$1,011.91	\$130.17
Hand Sanitizing Lotion	STERIS CORPORATION	\$417.40	\$413.73	\$410.40	\$3.29
Hyperthermia Blankets	ARIZANT INC.	\$584.04	\$445.14	\$446.22	\$124.50
Incentive Spirometer	HUDSON RCI	\$385.71	\$328.39	\$406.00	\$51.37
Incontinence & Skin Care	THE KENDALL COMPANY LP	\$967.89	\$910.49	\$959.96	\$51.44
Infusion Pump Tubing	ALARIS MEDICAL SYSTEMS	\$708.44	\$600.67	\$640.78	\$96.60
Electrode	3M COMPANY	\$191.89	\$187.43	\$187.87	\$4.00
		Sub-Total Per Regio	nal Ordering	Facility:	\$11,581.95

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Cost Avoidance Summary by Regional Ordering Facility per Product Line Cost Avoidance Report #5

July FY2003 - September FY2003 {4th Quarter}

TOTAL COST AVOIDANCE FY2003 4th Quarter:

\$438,126.80

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